



# POINT REYES MODEL

Performance Report for the 3rd Quarter of 2011

| Historical Time Weighted Returns <sup>1</sup> | 2011 YTD | Annualized <sup>2</sup> |        |                 |              |
|---|----------|-------------------------|--------|-----------------|--------------|
|   |          | 1 Year                  | 3 Year | Since Inception | Total Return |
| Point Reyes                                   | (0.02%)  | 0.09%                   | 3.54%  | 1.66%           | 6.36%        |
| Lehman Aggregate Bond Index (LEH)             | 6.65%    | 5.26%                   | 7.97%  | 6.51%           | 26.67%       |
| Lehman Multiverse Index (LMV)                 | 5.87%    | 3.97%                   | 7.93%  | 6.07%           | 24.73%       |

*Model Inception Date is 12/31/07*

*Results are net of fees and expenses*

## ABOUT THE POINT REYES MODEL

**A model portfolio for accounts over \$250,000 seeking current income and capital preservation**

The Point Reyes model is for investors seeking current income, protection of capital and low volatility. The model is primarily focused on taxable fixed income investments including domestic and foreign corporate bonds, U.S. government agency notes and bonds, U.S. treasury notes and bonds, foreign government bonds and money market accounts . The model may also invest in preferred stocks and convertible preferred stocks. Up to 20% of the model may be allocated to common stocks of companies that have historically paid high dividends.

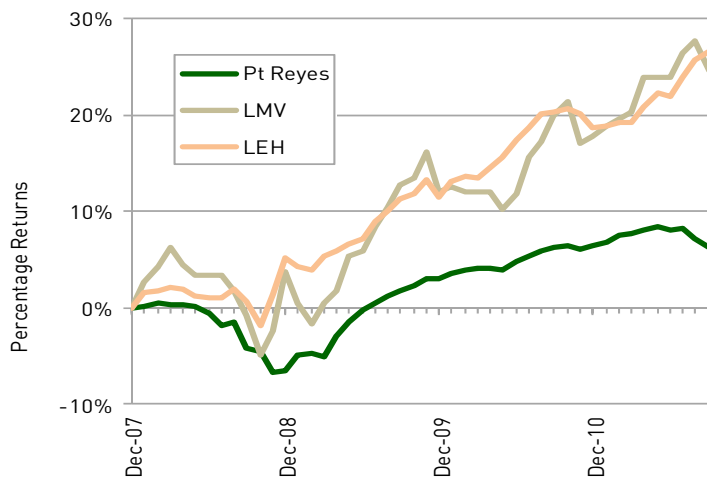
# PERFORMANCE STATISTICS

Through September 30, 2011

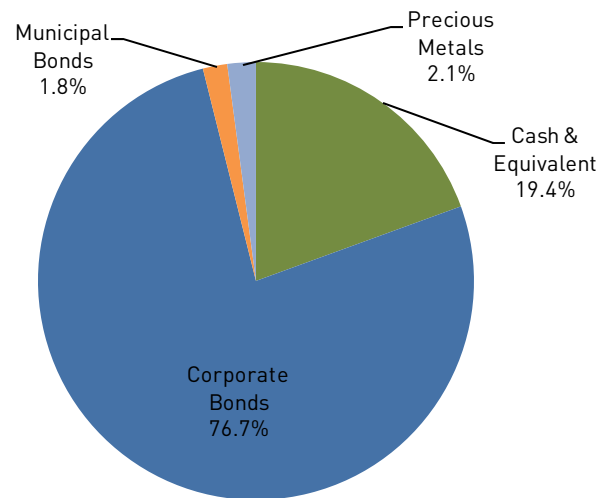
## TOP HOLDINGS

| <u>Security</u>                       | <u>Percent</u> | <u>Security</u>                      | <u>Percent</u> |
|---------------------------------------|----------------|--------------------------------------|----------------|
| Chesapeake Energy 9.50% 2015 Bond     | 3.85           | Vulcan Materials Co. 5.60% 2012 Bond | 2.21           |
| UBS AG 5.88% 2016 Note                | 3.53           | Hasbro, Inc. 6.13% 2014 Bond         | 2.20           |
| Ford Motor Co. 7.00% 2015 Bond        | 3.13           | Freeport-McMoRan 8.38% 2017 Bond     | 2.14           |
| Ford Motor Credit Co. 5.63% 2015 Bond | 2.84           | HSBC Finance Corp. 2.60% 2014 Bond   | 2.13           |
| Morgan Stanley 4.20% 2014 Bond        | 2.77           |                                      |                |
| Tesoro Corp. 6.63% 2015 Bond          | 2.38           | Cash & Equivalent                    | 19.43          |

## HISTORICAL RETURNS From Inception



## HOLDINGS BY SECTOR



1. The performance numbers presented here represent the composite performance of all client accounts managed by 5T Wealth that were included in the model group at the time the composite performance number was achieved. All the individual accounts in the model group are traded together in a "block" in order to maintain as much similarity between the accounts as possible and to keep them all aligned with the proprietary investment model. Model groups may change subsequent to the production of the stated investment returns represented here. For example 5T Wealth may take in a new client whose account gets assigned to the model group. During 2008 an account was removed from the Hatteras model performance statistics after they retained 5T Wealth for Financial Planning and Wealth Management services, thereby changing their fee structure.

Individual account results may vary from the composite performance represented here for a variety of reasons, including the cash flow requirements of individual account holders. Some clients reinvest all interest and dividends. Some clients take cash distributions from their accounts.

All returns are calculated as Time Weighted Rate of Return using Centerpiece software. They are net of actual management fees, custodial fees, all trading costs, all mutual fund expenses such as short term redemption fees or management fees. No adjustment has been made for income tax liability.

Accounts managed according to the models by 5T Wealth do not carry deposit insurance, and do involve risk of loss. The results shown are for specific time periods and may not be representative of the results that would be achieved over different time periods or in different economic and market environments.

The data used to calculate these returns is provided by an independent data provider believed to be reliable. However, 5T Wealth does not guarantee the accuracy of this data. The performance of an index is not an exact representation of any particular investment, and is provided only for comparison purposes.

Securities in these models are frequently traded and rebalanced. Allocations are subject to change without the knowledge of the account holder. **Past performance does not indicate future results.**

2. The 1 year, 3 year and 5 year annualized returns are calculated using a rolling year, i.e. the 3 year return represents the annualized Time Weighted Return over the last 36 months.